



MitonOptimal



# MitonOptimal South Africa Model Portfolio Suite

# Introduction

The MitonOptimal South Africa (MOSA) Managed Portfolio Suite is a range of multi-asset portfolios that caters to any client's risk appetite and investment needs. Managed with an absolute return mindset, our investment team seeks to deliver consistently strong returns in line with each portfolio's objective.

Backed by experts from our offices in Guernsey, Jersey and the UK – our investment team constructs the portfolios following a proven and robust investment process based on strategic and tactical asset allocation.

## Portfolio suite

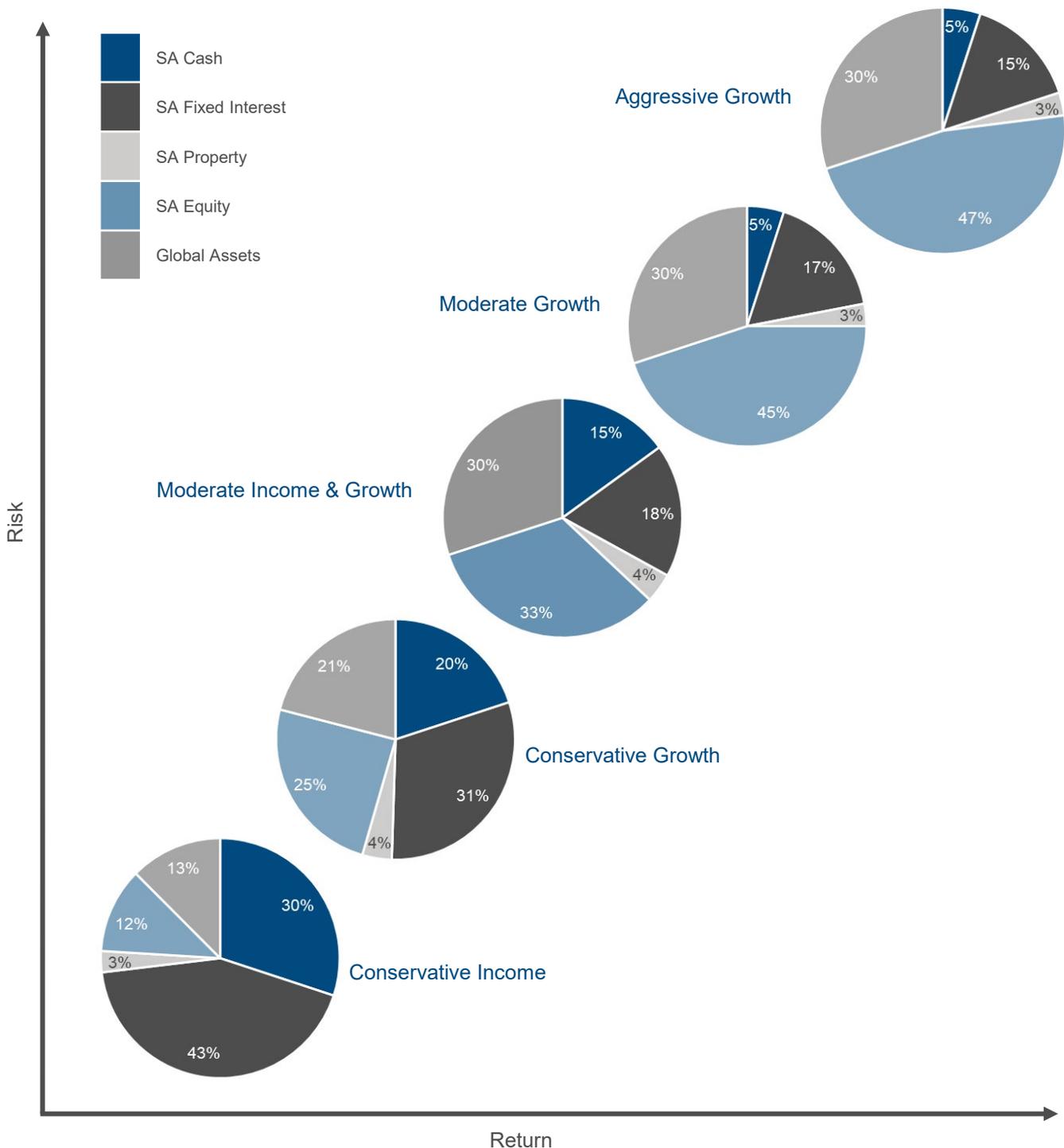
	Regulation 28 compliant	Return objective	Risk profile	Sector	Time horizon
<b>Conservative Income</b>	Y	CPI +2%	Low	SA Multi-Asset Low Equity Sector	Rolling 3 years
<b>Conservative Growth</b>	Y	CPI +3%	Low to moderate	SA Multi-Asset Low Equity Sector	Rolling 4 years
<b>Moderate Income &amp; Growth</b>	Y	CPI +4%	Moderate	SA Multi-Asset Medium Equity Sector	Rolling 4-5 years
<b>Moderate Growth</b>	Y	CPI +5%	Moderate	SA Multi-Asset High Equity Sector – Balanced Funds	Rolling 5 years
<b>Aggressive Growth</b>	N	CPI +6-7%	High	SA Equity General	Rolling 7 years

***“Diversification, through unconstrained global asset allocation, within an absolute return mindset. “***

# Optimisation through asset allocation

The MOSA Managed Model Portfolio Suite caters for any clients' risk appetite and investment needs. We believe in optimisation through asset allocation and determine the optimal combination of asset classes for a particular return target portfolio objective.

## Neutral asset allocation across the risk/return spectrum



# Accessibility

At MitonOptimal we appreciate that you and your clients have specific requirements and we will strive to meet these. Our Managed Model Portfolio Suite can be accessed via a range of platforms – enabling you to service your clients via your preferred LISP.

ALLAN GRAY

 Discovery

glacier  
by Sanlam

 Investec

  
FOR PROFESSIONALS  
SINCE 1941

 WEALTHPORT

## Additional services

When you invest in our Managed Model Portfolio Suite – you will receive the following documentation and additional services:

- ✓ Monthly portfolio sheets & quarterly reporting
- ✓ Weekly market comments
- ✓ Regular podcasts and videos
- ✓ CATI & CATII supervision services
- ✓ Ad hoc client presentations
- ✓ Help desk support

## The MitonOptimal value proposition

- Our culture and ethos support consistency and longevity in every aspect of our business and service delivery
- We are independent and owner-managed
- All funds and fund managers are within our investment universe and we are agnostic with regards to the choice of platforms and custodians.
- We have an experienced stable investment team with a strong history and a sustainable succession plan
- We recognise that 'one size does not fit all' – and will endeavour to assist in meeting our clients unique needs

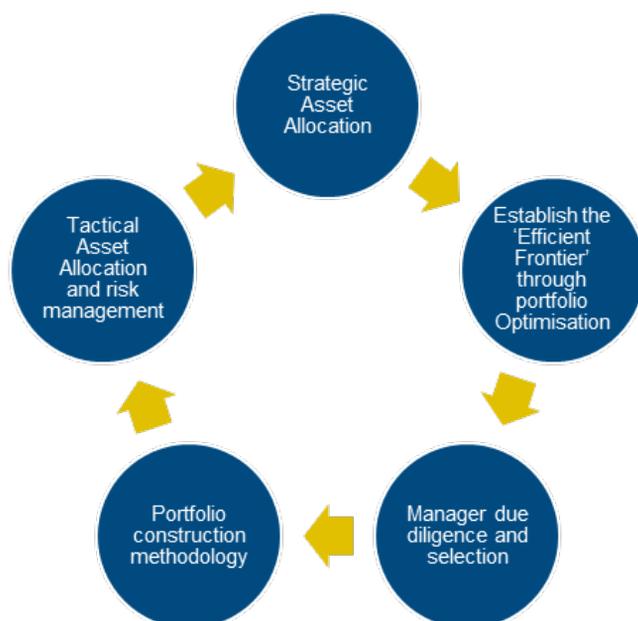
# Investment process

The MitonOptimal investment philosophy is simple: diversification, through unconstrained global asset allocation, within an absolute return mindset - aiming to generate consistently strong returns.

Our investment thesis is designed to capture the symbiotic elements of rigorous quantitative analysis and highly informed qualitative thinking. Both processes are driven by our extremely experienced and well-qualified investment team. The MitonOptimal investment process takes a long-term view by resetting our Strategic Asset Allocation (SAA) outlook on a yearly basis with a 5 to 7 year forward looking view. The SAA is developed by determining the return, risk and correlation profiles of each asset class. We then set the optimal combination of each asset class for a return and duration target through our proprietary optimisation system.

Once our portfolio asset class combinations are set, we then aim to identify proven managers or investment instruments that complement our investment principles. We then blend an optimal mix of these managers into our portfolios through a combination of managers who share our SAA views, indexation managers, alpha managers and combinations thereof.

Constant on-going evaluation provides reflection on the performance and outcomes of the investment strategies and enables the portfolio managers to analyse decisions that were previously made; this allows the investment team to reflect on the outcomes and understand the relevance, effectiveness, efficiency and consistency of the investment strategies and make tactical investment decisions to ensure we manage the portfolio risks accordingly.



# Contact us

If you would like to discuss the MitonOptimal South Africa Model Portfolio Suite please contact us:



**George Dell**  
Director and Head of DFM  
Business Development  
E: [george@mitonoptimal.com](mailto:george@mitonoptimal.com)  
T: +27 (0) 82 809 4220



**Willie Kotzee**  
Client Portfolio Manager –  
Western Cape  
E: [willie@mitonoptimal.com](mailto:willie@mitonoptimal.com)  
T: +27 (0) 83 627 3064



**Waldo Booyesen**  
Investment Consultant –  
Gauteng  
E: [waldo@mitonoptimal.com](mailto:waldo@mitonoptimal.com)  
T: +27 (0) 72 328 2761



**Francois van Heerden**  
Client Portfolio Manager –  
Western Cape  
E: [francios@mitonoptimal.com](mailto:francios@mitonoptimal.com)  
T: +27 (0) 82 806 8075



**Riaan Maartens**  
Investment Consultant –  
Kwa-Zulu Natal  
E: [riaan@mitonoptimal.com](mailto:riaan@mitonoptimal.com)  
T: +27 (0) 72 292 0292



# MitonOptimal

## South Africa

Great Westerford, Suite 202  
South Wing, 2<sup>nd</sup> Floor  
240 Main Road, Rondebosch  
Cape Town, 7700  
South Africa

T: +27 (0)21 689 3579  
F: +27 (0)21 685 6944  
E: [mail@mitonoptimal.com](mailto:mail@mitonoptimal.com)

## United Kingdom

Royal Mead  
Railway Place  
Bath  
BA1 1SR  
United Kingdom

T: +44 (0)1225 632250  
E:  
[support@mitonoptimal.co.uk](mailto:support@mitonoptimal.co.uk)

## Guernsey

Suites A1 & A2, Block A  
Hirzel Court, Hirzel Street  
St Peter Port  
GY1 3XF  
Guernsey

T: +44 (0)1481 740044  
F: +44 (0)1481 727355  
E: [info@mitonoptimal-ci.com](mailto:info@mitonoptimal-ci.com)

This document has been issued by the MitonOptimal Group of companies. The content of this document is for information purposes only and does not constitute an offer or invitation to any person. The opinions contained in this document are subject to change and are not to be interpreted as investment advice. You should consult an adviser who will be able to provide appropriate advice that is based on your specific needs and circumstances. MitonOptimal's prior written consent must be obtained before the contents of this document are reproduced or communicated to any third party. The information and opinions contained herein have been compiled or arrived at from sources believed to be reliable and given in good faith, but no representation is made as to their accuracy, completeness or correctness. MitonOptimal's respective directors, officers, employees and associates may have an interest in the products, services or service providers occasionally referred to herein. The value of investments and the income from them may vary, and you may realise less than the sum invested. Past performance is not necessarily a guide to future performance and no guarantees are offered in respect of investment returns and/or capital invested. MitonOptimal South Africa (Pty) Ltd (Registration No. 2005/032750/07) & MitonOptimal Portfolio Management (Pty) Limited (Registration No. 2000/000717/07) are regulated in South Africa by the Financial Sector Conduct Authority (FSCA). MitonOptimal South Africa (Pty) Limited (FSP No. 28160) and MitonOptimal Portfolio Management (Pty) Limited (FSP No. 734) are authorised Financial Services Provider's (FSP's). MitonOptimal South Africa (Pty) Ltd and MitonOptimal Portfolio Management (Pty) Limited comply with all the requirements of the Financial Advisory and Intermediary Services (FAIS) Act (Act 37 of 2002). Full details on all companies within the MitonOptimal Group are available on our website ([www.mitonoptimal.com](http://www.mitonoptimal.com)).